



Recipe for Success

How to get Raffle & Auction Items

Once you have the details and cost of your event planned, create your list of businesses you frequent or have connections to and start approaching them. Decide which businesses might be most likely to sponsor your vent. Some businesses on your list may be more appropriate for auction or raffle donations. Make a note and use the same approach listed below.

Dress appropriately, act professional, and be sure to have plenty of time to answer questions they may have. Depending on the business you are approaching you may want to call ahead for an appointment. Take brochures and request letter with you, so you have something to leave with them. If they need time to think about it ask them when a good follow up time would be and be sure to follow up.

You may want to set up a spread sheet with all of the contact information and donations you receive from each business. If you need assistance the NNPDF office can assist you in creating a spreadsheet.

Contact Help: NNPDF Central Office at nnpdf@nnpdf.org